

2023 EXHIBITOR PACKET



Come connect with hundreds of families!

Join us June 2-3, 2023, in Meridian, Idaho, and sell your products and services at one of the largest and longest-running homeschool conventions in the Northwest.

The Exhibit Hall at the Homeschool Idaho Convention provides you with an opportunity to connect face-to-face with homeschool families. You'll be able to introduce options, sell products and services, and offer ongoing support to meet the needs of individual students. We believe exhibitors ought to have the opportunity to build personal relationships with customers so that you gain the trust necessary for long-term loyalty.

Throughout the conference, Homeschool Idaho provides an environment for you to best exhibit your products and services with your target market of families who are ready to purchase.

Our goal is to help our exhibitors to be successful, and we invite you to participate!



2023 Exhibit Hall Dates & Times Friday, June 2 10 AM - 5 PM Saturday, June 3 10 AM - 5 PM



Location Treasure Valley Baptist Church 1300 S TEARE AVE MERIDIAN, ID 83642



Exhibitor Set-up Friday, June 2 7:00 AM - 9:30 AM

Full Convention Schedule

Friday & Saturday

Registration Open

8:00 AM - 5:00 PM



Keynote Session

8:45 AM - 10:00 AM

Exhibit Hall Open

10:00 AM - 5:00 PM

Workshop

11:00 AM - 12:00 PM

Lunch Break

12:00 PM - 1:30 PM

Workshop

1:30 PM - 2:30 PM

Workshop

3:00 PM - 4:00 PM

Keynote Session

5:15 PM - 6:15 PM

"We regularly surpass our sales goals at Idaho's convention. Your attendees come ready to buy!"



"This convention is one of our favorite events. It is very well organized."

TRAVEL INFORMATION

Airport

For those exhibitors traveling by air, utilize the Boise International Airport (BOI), serviced by Alaska Airlines, Allegiant, American Airlines, Delta, JetBlue, Southwest, and United. The convention location is a 15-minute drive from the Boise International Airport.

Hotels

We recommend the following hotels near the convention site: **Hampton Inn & Suites**, 875 S Allen St, Meridian, ID 83642 **Best Western Plus Meridian**, 1019 S Progress Ave, Meridian, ID 83642 **Tru by Hilton,** 1401 S Eagle Rd, Meridian, ID 83642 **Holiday Inn Express**, 2610 E. Freeway Drive, Meridian, ID, 83642



Simple 3-Step Application Process

1

APPLICATION

Complete the 2023 Exhibitor Application at homeschoolidaho.org/convention/exhibitors

2

INVITATION

Homeschool Idaho will notify you by email once your application has been approved.

3

PAYMENT

You'll be invoiced for payment, the final step of registration.

Booth Contents and Prices

REGULAR BOOTH SPACE IS 8' X 10 ' (80 SQUARE FEET) AND INCLUDES THE FOLLOWING:

- 3' high draped side rails and 8' high draped backdrop
- One 8' skirted table
- Two folding chairs
- Internet access
- Admission for two representatives
- Listing in convention program and on website

Electricity, extra tables and chairs, and admission for additional representatives can be provided for a fee.

DISPLAY-ONLY TABLE SPACE IS 8' IN LENGTH AND INCLUDES THE FOLLOWING:

- One 8' skirted table
- Handling of your materials
- Arranging of your display
- Maintenance of your display through the conference
- Raffle of your products
- Listing in convention program and on website

| Booth Type | Early Registration by 5/10/2023 | Late Registration 5/11/2023 or later |
|---|---|---|
| Display-Only Table | \$250.00 | \$350.00 |
| Regular Booth | \$250.00 | \$350.00 |
| Endcap Booth | \$500.00 | \$600.00 |
| Additional Table with Linen | \$30.00 | \$30.00 |
| Additional Table without Linen | \$25.00 | \$25.00 |
| Additional Chair | \$10.00 | \$10.00 |
| Electricity | \$35.00 | \$35.00 |
| Admission per Additional Representative | \$25.00 | \$25.00 |

Payment Information and Deadlines

Registration to participate in the Homeschool Idaho Convention as an exhibitor is a three-part process. **First**, you will complete the online application form. **Next**, your application will be reviewed by Homeschool Idaho and you will receive notice by email indicating whether your application was approved or declined. If approved, you will be provided with an invoice and payment instructions, the third and **final step** of the registration process. Homeschool Idaho reserves the right to refuse any application without further explanation.

Booth spaces are reserved only after the application is reviewed, approved, and payment in full is received. Applications received after the May 10th deadline may be accepted, but due to printing deadlines, may not be included in the convention program on the Exhibit Hall map.

PAYMENT

Once your application is approved, you will be emailed an invoice. Payment must be made within 10 business days after an invoice with payment instructions has been sent to the exhibitor by the Homeschool Idaho Exhibit Hall Coordinator. If you need additional time to arrange payment because your company's accounts payable process takes longer, please notify us at the time you receive your invoice. Your exhibitor registration is not complete until payment is received.

Payments may be made by check or by credit card.

Check: Make checks payable to **Homeschool Idaho** and mail them to the following address:

Homeschool Idaho Attn: Exhibit Hall Coordinator P.O. Box 45062 Boise, ID 83711

Credit Card: An online payment gateway link will be provided to exhibitors who wish to pay by credit card.

NEW! Display-Only Tables

We are pleased to offer a new exhibiting option: Display-Only Tables. You will send us product samples and literature, and we will arrange and maintain a display of your materials.

This option comes with an 8-ft skirted table in the exhibit hall, placed in front of a back drape.

If you select the Display-Only Table option, please send the following:

- Product samples
- Catalogs or brochures
- Disposable banner

Please send only what will nicely fit on an 8-ft table. We can store extra brochures under the table, and add them as needed. Homeschool will arrange your display table and periodically check to keep it stocked with literature.

Consider offering a "Convention Special" to encourage attendees to make purchases in a timely manner.

These tables will be prominently placed on a first come, first served basis.

Every attendee will receive 1 raffle ticket. After they have browsed the Display Tables, they can choose to enter their ticket on one product/package raffle from our Display Tables. During the last keynote session winning tickets will be drawn, and the display products will go home with the winner.

You will save an enormous amount of time, effort, and expense, and your displayed materials will still draw attention to your company and your products at the conference! Display tables will be listed in the convention program and on our website.

Attendees will have the opportunity to see a sample of your product(s) "in person" and even have the chance to WIN their favorite one!

If you would like to participate in this unique opportunity, \$250 covers the cost of the Display Table; handling of your materials; arranging your display; maintenance of your display throughout the conference; and raffle. Just select this option and pack-up your wares to send. It's that simple! We'll handle the rest!

If you sell full curriculum sets, we would suggest that you send one elementary grade kit and one high school grade kit (we can offer up to two raffle items per display table) for attendees to see.

Register online, but ship materials to: Homeschool Idaho **4690 N. Futurity Ave., Boise, Idaho 83704.** Packages must arrive between **May 1- May 20, 2023**. Materials will not be shipped back.

Please feel free to reach out to us if you have any questions - exhibitors@homeschoolidaho.org

Display-Table Mailing Window: May 1 - May 20, 2023

Advertising Opportunities

WELCOME BAGS

Homeschool Idaho provides an opportunity for exhibitors and others to apply to participate in our convention welcome bags, which are distributed to our convention attendee families. We will be assembling 300 bags for the 2023 Homeschool Idaho Convention.

If you wish to participate in the welcome bags, you will indicate that on your online Exhibitor Application, pay the appropriate fee, and provide 300 copies of your insert item. Mail inserts to **4690 N Futurity Ave, Boise, ID 83704** to arrive between the dates of **May 1 - May 20, 2023**.

Welcome Bag Insert Fee: \$25.00

Welcome Bag Participation Mailing Window: May 1 - May 20, 2023

CONVENTION PROGRAM ADVERTISING

The Homeschool Idaho Convention Program is a high-quality, full-color magazine that convention attendees receive at registration check-in. Advertising in the convention program is a great way to let attendees know about your business/product/service/organization. Many attendees keep their program and utilize it throughout the year as a handy reference tool.

Your payment for advertising in the Homeschool Idaho Convention Program can be included with your payment of exhibitor fees. This advertisement is open to registered exhibitors as well as non-exhibitors who fit the mission of Homeschool Idaho.

| Program Ad Size | Horizontal Dimensions | Vertical Dimensions | Cost |
|-----------------|-----------------------|---------------------|----------|
| 1/8 Page | 3 5/8 inches | 2 1/4 inches | \$35.00 |
| 1/4 Page | 3 5/8 inches | 4 3/4 inches | \$60.00 |
| 1/2 Page | 3 5/8 inches | 9 3/4 inches | \$100.00 |
| 1/2 Page | 7 1/2 inches | 4 3/4 inches | \$100.00 |
| Full Page | 7 1/2 inches | 9 3/4 inches | \$150.00 |

All files must be submitted at a minimum resolution of 300 dpi. The final deadline for submitting ads for the Convention Program is **May 1, 2023**.

All ads are subject to the approval of Homeschool Idaho. No refunds will be issued for ads that do not arrive in time for program printing. Utilize our online Convention Advertising Form by visiting https://homeschoolidaho.org/convention/advertising-application/

Emails regarding ads may be directed to info@homeschoolidaho.org

SILENT AUCTION DONATIONS

Increase your exposure by participating in the Homeschool Idaho Silent Auction! Attendees highly anticipate the Silent Auction and carefully preview all the items available for bidding. Your donation will be attractively displayed throughout the convention.

Silent auction donors are listed in the convention program and at homeschoolidaho.org/ convention/silent-auction. Homeschool Idaho is a non-profit corporation, and all donations are tax deductible. Send Silent Auction donations to 4690 N Futurity, Boise, ID 83704.

SPONSORSHIP OPPORTUNITIES

Sponsorships at the Homeschool Idaho Convention are an excellent opportunity for increased exposure to new and veteran homeschooling families, allowing you to showcase your products and services at an advanced level. Our sponsors receive outstanding brand exposure and exclusive benefits before, during, and after the convention.

By partnering together, we desire to enhance the experience of our convention attendees while promoting your business and expanding your reach with the Idaho homeschool community. In addition, your support through a sponsorship helps Homeschool Idaho to continue the year-round work of inspiring, promoting, and preserving home education in Idaho. For more information on sponsoring the Homeschool Idaho Convention, please email Info@HomeschoolIdaho.org.

HOMESCHOOL IDAHO MAGAZINE

Don't miss the opportunity to have your information viewed by Idaho homeschoolers throughout the year. Advertising opportunities are available in the Homeschool Idaho quarterly magazine. For more information, email **info@homeschoolidaho.org**.

| Magazine Ad Size | Price |
|---------------------|-------|
| Inside Front Cover | \$350 |
| Inside Back Cover | \$300 |
| Full Page | \$250 |
| Half Page (wide) | \$145 |
| Third Page (wide) | \$85 |
| Third Page (tall) | \$85 |
| Quarter Page (tall) | \$65 |
| Sixth Page (wide) | \$48 |
| Sixth Page (tall) | \$48 |
| Business Card | \$27 |



Idaho Temporary Seller Registration

All exhibitors must do the following:

- 1. Go to <u>tax.idaho.gov/GoToTAP</u> and under "Sellers and Promoters" click "Register as a Temporary Seller or Promoter."
- 2. Choose "Seller WITH Event ID" > "Next"
- 3. Choose "I am going to an event" > "Next"
- 4. Enter the Event ID: The exact Event ID will be sent to you via e-mail > "Next"
- 5. Enter your Seller Information > "Next"
- 6. Choose Purpose: "I am not making taxable sales," "I have a regular permit" or "I need a temporary permit." > "Next"
- 7. Review your entry > "Submit"
- 8. Check your email account for further instructions or attached Temporary Sellers Permit (if applicable).

YES, all participants need to register but NO, existing Idaho Regular Sales & Use Tax holders do NOT need a Temporary Sellers Permit.

Exhibitor Guidelines

CONDITIONS OF PARTICIPATION

- Homeschool Idaho reserves the right to reject or refuse any exhibitor with or without comment.
- Only one regional sales representative will be allowed in the Exhibit Hall. The first such sales
 representative to complete an application and submit payment will be accepted. Individual book
 or product duplications are permitted. In the event of applications which involve duplicate
 product or service lines, Homeschool Idaho shall have the discretion to approve any or all such
 applications. Homeschool Idaho shall determine at its sole discretion what constitutes
 unacceptable duplication.
- Exhibitors may not share space with any other company or organization, or display materials for another company or organization without the consent of Homeschool Idaho.

- If the location or date of the convention changes, Homeschool Idaho will undertake to provide advance notice for exhibitors to withdraw or reschedule.
- Subject to these exhibitor guidelines, your application will only be deemed complete when it has been reviewed, an invitation is extended by Homeschool Idaho, and payment has been received.

CONVENTION HOURS

• All booths must be manned for the entire time the Exhibit Hall is open. The Exhibit Hall will be open for business from 10:00 AM to 5:00 PM on Friday and Saturday.

INSTALLATION/DISMANTLING

- Exhibitors will install exhibits between 7:00 AM and 9:30 AM on Friday. If you have a large display that requires additional time for setup, please email exhibitors@homeschoolidaho.org to make possible arrangements for Thursday night installation.
- No dismantling of exhibits or removal of product is allowed prior to 5:00 PM on Saturday. Exhibitors will remove exhibits before 8:00 PM on Saturday.

DAMAGES

• Each exhibitor is liable for any damage caused by such exhibitor to the building, the furnishings and equipment supplied to the exhibitor by Homeschool Idaho, or to the property of any other exhibitor.

COMPLIANCE

 Homeschool Idaho reserves the right to reject, eject, or prohibit any exhibit in whole or in part, or any exhibitor or its representatives, with or without cause. If an exhibit or exhibitor is ejected for violation of these guidelines or for any other stated reasons, no return of rental fees shall be made.

UNOCCUPIED SPACE

• If the exhibitor fails to occupy contracted space by the opening of the convention or otherwise fails to comply with these rules or the application, Homeschool Idaho shall have the right to use such space in any manner.

RULES OF DECORUM

- Exhibitors shall not criticize other exhibitors, convention speakers, attendees, the convention, or Homeschool Idaho, except to a Homeschool Idaho Board Member.
- Exhibitors will conduct themselves in a professional manner at all times and refrain from conduct or language which would discredit the convention, Homeschool Idaho, or home education.
- Exhibitor will not promote, endorse, nor encourage participation in a virtual charter school or other public school program.
- Exhibitors may not move their display outside the area of their booth space or stand in the aisle to hand out material. Exhibitors may place brochures, advertising or other promotional literature in their booth, but not in any other part of the convention facility.
- Custom display racks and counters may be used as long as they do not interfere with the visibility or operation of adjoining booths.
- No helium-filled, air-filled, or empty balloons allowed in the convention facility.
- Children under the age of twelve are only permitted to assist in a booth with prior permission from Homeschool Idaho. A responsible adult must accompany children at all times.
- Name tags must be worn for admittance to the convention and at all times while in your booth.
 You will be allowed two name tags for each booth. Additional booth attendants may be added for a fee.
- Exhibitors are responsible for collecting, reporting and paying sales tax on sales made at the convention.

REFUNDS

- Cancellations before 90 days of the event will receive a 50% refund of booth rental space monies paid.
- Cancellations before 60 days of the event will receive a 25% refund if the vacated space is resold.
- After 60 days, no refunds will be issued for any reason.
- All requests must be made in writing.

LIMITATIONS

- Homeschool Idaho or its representatives will not mediate any dispute between exhibitors.
- Distribution of printed materials, souvenirs, or other articles is restricted to the immediate space of the exhibit.

- Any part of the exhibit that is over 8 ft high must have prior written approval for installation by Homeschool Idaho.
- No individual public address system of any kind nor any music or audiovisual sound audible for more than 2' from the booth is permissible.
- Smoking, live or open flames and highly flammable material are not permitted on the property.
- Exhibitor is not permitted to sell food or beverages on the premises.

LIABILITY

• Homeschool Idaho assumes no responsibility for speaker/exhibitor inventory, materials, or equipment on the site of the convention. Speakers/exhibitors agree to hold Homeschool Idaho harmless from any and all liabilities from any cause; agree that Homeschool Idaho shall not be responsible for any loss, damage, or injury that may occur to the exhibitor, their volunteers, employees, or property from any cause whatsoever, prior, during or subsequent to the period covered by this contract. The speaker/exhibitor on signing the contract expressly releases Homeschool Idaho from and agrees to indemnify same against any and all claims for such loss, damage or injury.

ADDITIONAL QUESTIONS

• Should you require additional information or clarification, please feel free to reach out to the Exhibit Hall Coordinator at Exhibitors@HomeschoolIdaho.org.